

UNDERSTANDING YOUR CLINIC'S CURRENT STRENGTHS AND POTENTIAL IN THE CONTEXT OF D.C.'S MEDICAID MCOS' LEGAL OBLIGATIONS TO DHCF

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The source of funding for this grant award is District appropriated funds earned based on the American Rescue Plan Act (ARPA) of 2021. The obligated amount funded by Grantor shall not exceed \$999,000 in the first year per year, and one option year of up to \$500,000 unless changes in the obligated amount are executed in accordance with ARTICLE XV of this agreement.



GOALS



COMMUNITY-BASED PROVIDERS OFTEN POSSESS COMPETITIVE ADVANTAGES OVER OTHER HEALTH CARE DELIVERY MODELS THAT CAN BE LEVERAGED TO MAKE THEM MORE ATTRACTIVE TO D.C. MEDICAID MCOS.



TO HELP PROVIDERS AND ORGANIZATIONS SPOT LANGUAGE IN VBP CONTRACT(S) THAT POSE A RISK

WALKING THROUGH THE CONTRACT



Identify language posing risk



Identify mitigation approaches

NEIGHBORHOOD BEHAVIORAL HEALTH CLINIC: RELEVANT FACTS

85% of patients have income at or below 100% of FPG

50% of patients have used the ER more than 4 times in the past year for behavioral health symptoms

40% of patients have A1C above 8

Most common behavioral health diagnoses

- Major depression
- Severe anxiety
- PTSD

Q&A

CONTRACT LANGUAGE

_____ (“Company”) and Neighborhood Behavioral Health Clinic (“Provider”), enter into this participant provider agreement, inclusive of the general terms and conditions and appendices attached, below (the “Agreement”) as of the effective date set forth below.

Effective Date: Oct. 1, 2024

1. Performance Withhold

1.1. Company will withhold no more than 5% of reimbursement rate (set forth in payment section 5.1 below) if the following benchmarks are not achieved within the performance year (Oct. 1, 2024 – Sept. 30, 2025) for patients receiving treatment from the Provider.

1.2. Benchmarks

1.2.1. Cost avoidance metrics such as:

- Avoidable Emergency Room Utilization
- Reduction in readmission within 30-days of discharge from a psychiatric inpatient stay
- Reduction in A1C by 1 point
- Reduction in severity of mental health symptoms

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1.2. Benchmarks

1.2.1. Cost avoidance metrics such as:

- **Reduction** in avoidable Emergency Room Utilization
- **Reduction in readmission** within 30-days of discharge from a psychiatric inpatient stay
- **Reduction in A1C by 1 point**
- **Reduction in severity of mental health symptoms**

CONTRACT LANGUAGE

1. Performance Withhold
2. Company will withhold ~~no more than 5%~~ 3% of reimbursement rate (set forth in payment section 5.1 below) if the following benchmarks are not achieved within the performance year (Oct. 1, 2024 – Sept. 30, 2025) for patients ~~receiving treatment from~~ attributed to the Provider for the full performance year.
3. Benchmarks
 1. Cost avoidance metrics ~~such as~~:
 1. Reduction in aAvoidable Emergency Room Utilization by 25% for patients attributed to the Provider for the full performance year.
 2. Reduction in readmission by 50% within 30-days of discharge from a psychiatric inpatient stay for patients attributed to the Provider for the full performance year.
 3. ~~Reduction in A1C by 1 point~~ 50% of Provider's attributed patients establish a primary care provider as measured by patient attendance all scheduled visits.
 4. ~~Reduction in severity of mental health symptoms~~ 50% of Provider's attributed patients report no worsening of symptoms during performance year.